

### TOPPENISH CITY COUNCIL STUDY SESSION AGENDA OCTOBER 5, 2020 – 5:00 P.M.

**REMOTE MEETING INSTRUCTIONS:** Pursuant to Governor Inslee's Emergency Proclamation regarding suspending certain provisions of the Open Public Meetings Act during the COVID-19 Outbreak, the Toppenish City Council Chambers will not be open for the public to attend the meeting in person. To remotely attend this meeting register by selecting Join a Meeting. Call-in information for "listen-only" mode is: (253) 215-8782 [Meeting ID: 891 1449 2945] [Passcode: 120254] Email <u>City Clerk</u> or call (509) 865-6754 with questions.

- 1. Call to Order/Roll Call
- 2. Budget Revenue Workshop
- 3. Adjournment

Next Regular Council Meeting will be on October 12, 2020.



# City of Toppenish Administrative Services Department <u>MEMORANDUM</u>

RE:	Budget Workshop - 2021 Revenue Estimates
FROM:	Debbie Zabell, Administrative Services Director
CC:	Lance Hoyt, City Manager
то:	Mayor and Councilmembers
DATE:	October 2, 2020

The information provided herein accompanies the Preliminary Revenue worksheet which summarizes the proposed revenue estimates and their sources, as well as the proposed expenditures for the 2021 Preliminary Budget.

The information includes the estimates of revenues from all sources, including the estimates for consideration of setting the property tax levy for 2021, for all funds. This information also provides an overview of each revenue source and identifies the revenue as restricted or unrestricted in its use. Municipal Revenues are categorized into nine categories, as such, the information in provided in the following order:

308 Fund Balance

310 Taxes

- 320 Licenses and Permits
- 330 Intergovernmental
- 340 Charges for Goods and Services
- 350 Fines and Penalties

360 Miscellaneous

380 Non-Revenues

390 Other Financing

Some funds may be limited to one revenue stream, while others, such as the General Fund receive revenues from multiple categories. For further reading, the Municipal Research Center has numerous publications that provide in-depth information on revenues. <u>www.mrsc.org</u>.

**308 BEGINNING CASH AND INVESTMENTS:** The Beginning fund balance equals the previous year's ending fund balance, which is determined by the following formula:

### <u>Beginning fund balance + Revenues – Expenditures = Ending Fund Balance</u>

The fund balance (both beginning and end) consist of cash in the bank, investments in both the Local Government Investment Pool (LGIP), Bonds, and cash on hand (petty cash, etc.). Fund balance may be reserved or unreserved. Reserved fund balance are those monies from an external party (funding or grant agency) or from internal commitments that have been imposed by the City Council through Ordinance.

The City Council adopted a Financial Policy that establishes the fund balance minimums. Fund Balance is considered a savings account, where the City can draw revenues from in times of need or if there is an unanticipated expense. The two volatile funds are the General Fund and the Street Fund. The minimum fund balance for these funds is 5% and 15%, respectively.

For clarification, when referring to the total revenue in this document, that amount <u>does not include</u> <u>the beginning fund balance.</u> (Please see the last page of the accompanying 2021 Proposed Revenues and Revenue Sources for the grand total of proposed 2021 revenues by category.)

The proposed 2021 Budget includes total fund balance of \$16,194,896.

Restricted fund balance are monies that are for a specific purpose and are limited to that use.

Unrestricted fund balance may be used for any lawful governmental purpose within the fund it resides.

**310 TAXES:** The City receives taxes from multiple resources. The table below identifies the tax and the receiving fund. As noted in the following Summary of Tax Revenues, some taxes are restricted and limited to its use, and some are unrestricted and may be used for any lawful governmental purpose with the fund it resides.

The proposed 2021 Budget includes estimated tax revenues of \$5,135,280. This represents 17.03% of all revenues.

Fund	Property Tax	Sales Tax	Emergency Medical Services	Business & Occupation	Utility Tax	Lodging Tax	Franchise Fee
001	895,000	765,000	114,000	572,000	2,063,780		
003		395,000		215,000			
106						14,000	
301	30,000						
457				34,000			37,500
Total 2021 Estimated Tax 5,135,280							

The below table displays the amounts of estimated tax revenue for 2021.

#### **Summary of Tax Revenues:**

**Property Tax:** Washington State limits the annual rate of property tax increase to 1% of its true and fair value. The allowable increase limits the amount of property tax that can be collected and used for general municipal services, that include city administration, essential services of police, fire, and permitting, as well as quality of life services such as parks and recreation.

Using the City's past three-year property tax average of \$826,723.00. A 1% increase to the property tax levy results in an average increase to the annual amount of property tax the City can collect being \$8,267.00.

The proposed 2021 Budget includes estimated property tax of \$895,000. This represents 17.43% of the total tax revenues.

The revenue is unrestricted and may be used for any lawful governmental purpose.

City	Population 2020 Est.	2020 Assessed Valuation	Levy Rate	2020 Property Tax	Per Capita
Granger	4,155	125,376,400	2.18	272,917.75	65.68
Mabton	2,330	63,261,391	2.76	174,738.79	75.00
Toppenish	9,130	325,014,122	2.72	883,198.86	96.74
Wapato	5,055	199,715,965	2.59	518,200.25	102.51
Moxee	4,320	401,661,051	1.28	513,712.89	118.92
Sunnyside	17,250	926,909,819	2.50	2,315,688.99	134.24
Grandview	11,230	602,979,202	2.66	1,605,302.77	142.95
Zillah	3,200	270,260,249	2.01	542,572.76	169.55
Tieton	1,305	106,513,592	2.34	248,992.11	190.80
Yakima	95,490	7,406,439,444	2.67	19,799,077.11	207.34
Selah	8,035	812,749,684	2.67	2,122,819.10	264.20
Union Gap	6,355	885,289,996	2.22	1,968,029.02	309.68

The below explains the property tax received per capita for each city in Yakima County.
Of note, is the conflicting variances between population, assessed valuation, and property tax received.

**Emergency Medical Services Tax:** By referendum, Yakima County residents authorized the Emergency Medical Service levy. It is a regular property tax in the amount of 0.25 cents per \$1,000 of assessed value. A portion of the tax goes to the Yakima County Department of Emergency Medical Services, with the remainder distributed among the cities and county fire departments for the provision of EMS. The funds are accounted for in the General Fund, with the expenditures being accounted for in the Fire Department - Fire and Rescue Budget.

The proposed 2021 Budget includes estimated EMS tax of \$114,000. This represents 2.22% of the total tax revenues.

The revenue is restricted and may only be used for Emergency Medical Services, (Fire and Rescue)

**Sales Tax:** Sales tax rates vary from city to city depending on exactly which taxes have been imposed – and at what rates – by the city, county, and other taxing districts. Sales tax is accounted for in the General Fund. The 8% sales tax for goods and services purchased in the City of Toppenish, is 8%. It is distributed as follows:

6.5%	State of Washington
.85%	City of Toppenish
.1%	Criminal Justice (1993) (see below)
.3%	Criminal Justice (2005) (see below)
.15%	Yakima County
.1%	Mental Health (effective 4/1/20
8.%	<b>Total</b> (sales tax for the cities of Yakima, Union Gap, and Selah are higher due to transit tax)

The below table displays the amounts of taxable sales and sales tax received by Yakima cities for 2019. Of note, is the varying levels of taxable sales for each city.

2019 Annual	Tax Type	Total Taxable Sales	Sales Tax Received *2017
Mabton	Sales	\$9,982,416	\$193,176
Granger	Sales	\$18,125,717	\$151,793
Tieton	Sales	\$22,321,577	\$282,621
Wapato	Sales	\$36,283,495	*\$423,432
Moxee	Sales	\$40,402,784	\$533,168
Zillah	Sales	\$53,280,224	\$473,991
Toppenish	Sales	\$86,235,352	\$764,345
Grandview	Sales	\$135,554,142	\$1,244,574
Selah	Sales	\$163,895,091	\$1,410,910
Sunnyside	Sales	\$340,489,184	\$3,020,186
Union Gap	Sales	\$582,710,585	\$5,006,824
Yakima City	Sales	\$2,080,956,999	\$19,266,443

Over the past ten years, the City has experienced a decline in sales tax revenues. This has resulted in the City becoming financially dependent on the utility tax it receives from its own utilities. As with most cities, counties, and states throughout the Country, estimating sales tax for 2021 will be difficult.

Many cities throughout the country are experiencing significant revenue shortfalls due to the loss of sales tax. However, this is may be the one year, where Toppenish may benefit from not being sales tax dependent. Staff is projecting a 9% increase to sales tax for 2020. The increase is the result of home and business owners utilizing local businesses to renovate their properties, as well as the increase in on-line sales. For 2021 staff used the average 2017 through 2019 actual sales tax revenues to project sale tax revenues.

Of note, sale tax is directly impacted by the economy. When we are experiencing a strong economy, sales tax revenues increase. In a slow or weak economy, sales tax revenues decrease.

The proposed 2021 Budget includes estimated sales tax of \$765,000. This represents 14.9% of the total tax revenues.

The revenue is unrestricted revenue and may be used for any lawful governmental purpose.

**Criminal Justice (Sales) Tax:** The City receives taxes from two Criminal Justice resources, these include a .01% tax and a 0.3% tax that is distributed by the State to the county and cities in Yakima:

- A special 0.1% Criminal Justice Sales Tax was originally approved by the voters of Yakima County in the November 1992 General Election and became effective January 1, 1993. The State allocates this 0.1% criminal justice sales tax revenue between the City and the County. This revenue is restricted to providing criminal justice related services.
- 0.3% Criminal Justice Sales Tax Another special sales tax of 0.3% dedicated to Criminal Justice expenditures was originally approved by the Yakima County voters in November 2004. The tax was renewed for another 6 years on the November 2015 election for 2017-2022.

The taxes are for sales inside Yakima County only and the proceeds are divided between the county and cities on a predefined formula under which the county receives 60% and all cities within the county share the remaining 40%. Also, of note, both of these taxes are impacted by the same economic factors as sales tax.

The proposed 2021 Budget includes estimated criminal justice tax of \$395,000. This represents 7.69% of the total tax revenue, as well as 89% of the revenues received in the Criminal Justice Fund (030).

The Criminal Justice sales tax is restricted to law enforcement purposes.

**Business and Occupation Tax and Utility Tax:** Business and Occupation (B&O) and Utility Tax differ in that B&O tax is a tax on public and private utilities that are doing business in the City and Utility Tax is an allowable tax that the City places on its own utilities for doing business in the City.

**B&O Tax:** The City Council has authorized the collection of B&O tax up to the State's limit of 6%, which is authorized by RCW 35.21.706. The B&O tax is accounted for in three funds:

<u>General Fund:</u> City's may impose a business and occupation tax (B&O) upon the income of public and private utilities providing services within the boundaries of the City. These include electricity, gas, and telephone. (Cable TV is also taxable however the City has a separate franchise agreement that is addressed below).

<u>Criminal Justice Fund:</u> As noted above, the State limit on B&O tax is 6%, unless approved by referendum. In 1995, the Toppenish voters approved a referendum to increase the B&O tax on public or private utilities (electricity, natural gas, and telephone) an additional 2 ½%, for the sole purpose of the funds being used for police purposes.

<u>Mid Valley TV</u>: Through a Franchise Agreement with Charter Cable, the City receives both a franchise fee and B&O tax, (franchise fee of 5% and B&O tax of 6% respectively). These revenues support the operations of Mid-Valley TV (a joint venture between the cities of Toppenish, Wapato, and Granger.

The proposed 2021 Budget includes estimated B&O tax of \$858,200. This represents 16.71% of the total tax revenues.

The \$572,000 B&O Tax received by the General Fund (001) is unrestricted revenue and may be used for any lawful governmental purpose.

The \$215,000 B&O Tax received by the Criminal Justice Fund (030) is restricted and may only be used for law enforcement purposes.

The \$34,000 B&O Tax received by the Mid-Valley TV Fund (457) is restricted and may only be used for the maintenance and operations of Mid-Valley Television.

**Utility Tax:** Cities are permitted to levy any amount of utility tax necessary, on its own utilities. In 2016, the City Council authorized a reduction of the collection of utility tax from 33% to 31%, of the utility's revenues. Based on the City's decreasing revenue streams from all other sources, the City has become financially dependent on utility tax. The City accounts for Utility Tax in the General Fund, which provides 42.12% of all general fund revenue needed to provide essential and needed services.

The proposed 2021 Budget includes estimated Utility Tax of \$2,063,780. This represents 40.19% of the total tax revenues.

The Utility Tax received by the General Fund (001) is unrestricted revenue and may be used for any lawful governmental purpose.

**Lodging Tax**: Cities have the authority to levy lodging taxes, also known as "hotel/motel taxes," on all charges for furnishing lodging at hotels, motels, and short-term rentals (STR), including such activities as Airbnb, bed and breakfasts (B&Bs), RV parks, and other housing and lodging accommodations for periods of time less than 30 days.

The tax is collected as a sales tax and paid by the customer at the time of the transaction. The taxes were imposed by the City Council and did not require voter approval. Because the City is over 5,000 population it was required to establish a Lodging Tax Advisory Committee (LTAC), who reviews all funding applications and recommends awards to the City Council for consideration.

Like sales tax, lodging tax is directly impacted by the economy. The City began experiencing a downturn in lodging in early 2000, because of this, the City Council authorized 75% of Business License revenue to be accounted for in the Tourism Fund (106) to offset the declining Lodging tax received.

The proposed 2021 Budget includes estimated lodging tax of \$14,000. This represents .27% of the total tax revenues, and 36.84% of the Tourism Fund Revenues.

Lodging Tax Revenue is restricted and must generally be used for tourism activities or tourismrelated facilities.

The Business License Revenue received in the Tourism fund is unrestricted and may be used for any lawful governmental purpose.

**Real Estate Excise Tax:** Any city or town may impose an excise tax of 0.25% – known as "REET 1" or the "first quarter percent" – upon all real estate sales (RCW 82.46.010(2)). REET 1 was imposed by the City Council and did not require voter approval. Almost all cities in the state have imposed REET 1, except for a few very small cities and towns.

Cities with a population of more than 5,000 that are fully planning under GMA jurisdiction must spend the REET 1 revenues on "capital projects" that are listed in the capital facilities plan (CFP) element of their comprehensive plan. When the City establishes and the Council adopts an annual Capital Improvement Plan, the funds from this revenue may be expended.

The proposed 2021 Budget includes estimated REET tax of \$30,000. This represents .58% of the total tax revenues, as well as 100% of the REET Capital Fund Revenue.

REET Tax Revenue is restricted and may only be spent on "capital projects" that are listed in the capital facilities plan (CFP) element of their comprehensive plan.

**320 LICENSES AND PERMITS:** The City issues numerous licenses and permits as directed by the Toppenish Municipal Code, as well as Washington State. These include:

Licenses:Business, Rental, Animal, Yard Sales, and Concealed Weapons Licenses (permits)Permits:Building, Plumbing, Mechanical, Sign, Fire, and Street Permits.

Permitting is necessary for the life, and safety of all who work, live and visit Toppenish. License and Permit revenues, in general, do not cover the costs of administering and inspecting. These revenues are accounted for in the General Fund, Street Fund, and Tourism Fund.

The proposed 2021 Budget includes estimated License and Permit revenues of \$96,850. This represents .32% of the all revenues.

License and Permit Revenue are unrestricted and may be used for any lawful governmental purpose. Generally, these fees are used to offset the costs of licensing and permitting.

**330 INTERGOVERNMENTAL REVENUES:** Revenues contained in this category include state and federal grants, state shared revenues, and in lieu taxes.

The proposed 2021 Budget includes estimated intergovernmental revenues of \$1,638,971. This represents 5.43% of the total revenues.

**Grants and Loans:** The City contracts with HLA Engineering and Gray and Osborne for grant writing as well as engineering services. Both firms have been successful in writing grants that has resulted in the City receiving millions of dollars for capital improvement projects. The majority of grants are secured for street, water, and sewer capital improvement projects. The Police and Fire Departments, as well as the Wellness Group have been successful in writing and receiving grant award.

The proposed 2021 Budget includes grant revenues of \$1,130,255. This represents 68.96% of the total Intergovernmental Revenues.

General Fund (Fire):	\$1,250.00	(State Grant for medical equipment and supplies)
General Fund (Police)	\$500.00	(Federal Grant for bullet proof vests)
General Fund (HR)	\$250.00	(AWC Wellness Grant, assist w/ maintaining 2% ins. discount)
Criminal Justice Fund:	\$1,000.00	(Federal Grant for bullet proof vests)
Capital Street Fund:	\$887,975.00	(Grants for the completion of three capital street projects)
Capital Sewer Fund:	\$239,280.00	(Grant for the completion of the city-wide sewer project)

Grant revenues are restricted to the receiving fund and may only be used for the designated project or equipment.

**State Shared Revenues:** The State of Washington distributes a number of "state shared revenues" to cities, towns, and counties. Some of these revenues are distributed to all entities solely on a population (per capita) basis, while others are based on different factors and/or are only distributed to jurisdictions that meet certain criteria. The City's population from the Office of Financial Management is 9,130.

For clarification, the state shared revenue received is recorded in four funds, (General, Criminal Justice, Street, & Pension). For ease of reading, the state shared revenue is being grouped together with the explanation of where each revenue is recorded and if the revenue is restricted or unrestricted.

Forecasting state shared revenues can be somewhat tricky. First of all, the state fiscal year begins July 1 and ends June 30, while all local governments in Washington use a calendar year budget (Jan 1 to Dec 31). As a result, legislation can and often does impact shared revenue distributions halfway through the local government budget year.

Secondly, it is impossible to predict what the legislature will do – in recent years, it has added new distributions (increased gas taxes, multimodal transportation, and marijuana excise taxes), reduced

distributions (marijuana excise taxes, which were later restored), and attempted to eliminate distributions (the fire insurance premium tax, which was preserved by the governor's veto).

We need to remember that these resources are vulnerable during each legislative session, especially with significant decreases to state revenues such as the COVID-19 pandemic. It is important for the City Council and Administration to monitor legislative sessions to help stay abreast of changes to these revenue sources. Any shortfalls to these important revenues will have a direct impact on the City's budget and ability to provide necessary services.

**City-County Assistance Distributions:** RCW 82.45.060 imposes a real estate excise tax (REET) on each sale of real property within Washington State. A portion of the state REET is deposited into the city-county assistance account to provide revenue assistance to certain cities and counties that meet the statutory qualifications. Effective January 1, 2020, ESSB 5998 reduced this portion from 1.6% to 1.4%.

These funds were originally intended to mitigate the loss of the motor vehicle excise tax (MVET) that was distributed to local governments as a means of equalization of sales tax. The formula used to allocate city funding is based on a sales and property tax equalization formula and the 2005 MVET backfill levels. The maximum distribution for any eligible city was originally capped at \$100,000, to be increased each year by the July implicit price deflator (IPD) for personal consumption expenditures. The 2020 cap is \$128,726.

The Department of Revenue (DOR) must certify the amounts to be distributed each year by October 1, with preliminary estimates available by September 1. Funds are required to be distributed quarterly on January 1, April 1, July 1, and October 1. In order for these distribution dates to be met, the transfers are made on the last day of the previous month in conjunction with the regular remittance of revenues from the State Treasurer's Office (OST) to local governments. As a result, the January 1 remittance is received on December 31, which is part of the current budget cycle for cities, towns, and counties instead of being received in the next budget period. This means that, for budgeting purposes, cities and counties are dealing with two different certification years.

Here's how it works: when the Council passes the 2021 Budget later this year, we will know the amount for which you are certified for 2021, but keep in mind that the first payment from that certification will arrive in December and will become part of the current year's revenues. The amount you forecast for 2021 will depend on the October 1, 2020 certification, less the January distribution (received December 31), plus our best "guesstimate" of your January 2022 distribution which is certified October 1, 2021 and received December 31, 2021.

The 2021 proposed Budget includes estimated City Assistance revenue of \$93,000. This represents 5.67% of the total intergovernmental revenues.

The revenue is unrestricted revenue and may be used for any lawful governmental purpose.

**Criminal Justice Revenues:** There are two separate criminal justice distributions for cities, created by RCW 82.14.320 and 82.14.330. Each program originally (in state fiscal year 2000) appropriated a total of \$4.6 million, to be increased each July by the "fiscal growth factor" set forth

in RCW 43.135.025. The fiscal growth factor is the average annual growth in state personal income for the prior ten fiscal years.

The distributions have now grown to total \$10,225,292 (as of 2020) for each of these two separate criminal justice resources. The amount to be distributed for 2021 will be \$10,829,607 for each program. Criminal justice revenues created by RCW 82.14.320 are for cities with high crime rates. Since these funds are based on a high crime rate formula, estimating these revenues are difficult.

Criminal Justice Revenues must be used for Criminal justice purposes; they may not replace or supplant existing criminal justice funding. Criminal justice funds created by RCW 82.14.330 have four different components for distribution. The City receives funds for High Crime, Population, and Special Programs.

- High Crime Distributions: These funds are distributed partially based on crime rates which are difficult to forecast. The distribution of this revenue is based on the city's crime rate being over 125% of the annual statewide average.
- Population: 16%, or \$1,732,737, is distributed to all cities and towns on a per capita basis, with each city receiving a minimum of \$1,000 no matter how small its population. For 2021 the estimated 2021 distribution is \$0.33 per capita.
- Special Programs: 54%, or \$5,847,988, is distributed to all cities and towns on a strictly per capita basis to be used for innovative law enforcement strategies, programs to help atrisk children or child abuse victims, and programs to reduce the level of domestic violence or to provide counseling for domestic violence victims. While these funds must be spent in these specific areas, there is no requirement for how much must be spent in each area. The city's entire distribution could be spent in only one of these areas if the city wishes. For 2021 the estimated 2021 distribution is \$1.17 per capita.
- Violent Crime: 20%, or \$2,165,921, goes to cities with a three-year average violent crime rate (per 1,000 population) above 150% of the three-year statewide average. No city may receive more than \$1.00 per capita. The 2021 estimates have not been provided.

The 2021 proposed Budget includes estimated Criminal Justice revenue of \$53,690. This represents 3.28% of total intergovernmental revenues, as well as 10.52% of the Criminal Justice Fund.

The revenue is restricted and may only be used for law enforcement purposes.

**Fire Insurance Premium Tax:** RCW 41.16.050 requires each municipality having a regularly organized full-time fire department with paid firefighters to establish a firefighters' pension fund. The state collects a 2% tax on the premiums of all insurance policies written. Of the tax collected on fire policies and the fire component of homeowner's and commercial multi-peril policies, 25% is distributed to cities and fire districts that have firefighters' pension funds.

The moneys received from the tax on fire insurance premiums under RCW 41.16.050 are distributed to those cities and fire districts with a pre-LEOFF firefighters' pension fund based on their proportionate number of paid firefighters, (a calculation known as the "ratio value). Each year, on or before January 15, cities and fire districts must certify to the State Treasurer their number of paid firefighters. For 2021 the estimated ratio value is \$1,172.86 per paid firefighter.

The proposed 2021 Budget includes estimated Fire Insurance Premium Tax of \$7,037. This represents .43% of total intergovernmental revenue, as well as 25.87% of the Firemen's Pension Fund.

The revenue is restricted and may only be used for pre-LEOFF Fire Pension payments to retirees or their widows.

**Liquor Revenues:** Liquor revenues have two separate distributions. There is a state shared distribution from the liquor revolving account for licensing fees (liquor profits), and a distribution from the liquor excise tax that represents a portion of the excise tax collected on liquor sales. The total distribution from liquor profits is the same each year, while the total distribution for liquor excise taxes varies depending on liquor sales. One of the requirements for receiving liquor revenues is that the City must devote at least 2% of the liquor profits and liquor excise tax distributions to a licensed or certified alcohol or drug addiction program under RCW 71.24.555. (The City remits this 2% to Yakima County.)

Liquor revenue distributions have seen a lot of changes over the past several years, including:

- Initiative 1183, passed in November 2011, that privatized the distribution and retail sale of liquor beginning June 1, 2012. The result of this initiative for local governments was that instead of a calculation based on the profits generated from state-run liquor sales, the revenue distribution for liquor profits is now based on the collection of license fees paid by retailers and distributors.
- State legislation in 2012 created a permanent diversion of \$10 million per year (\$2.5 million per quarter) of city and county money from the liquor excise tax fund to the state general fund. The permanent deduction in liquor excise tax distributions resulted in an annual loss of \$8 million to cities and towns and \$2 million to counties.
- The legislature changed the share of liquor excise taxes remitted to cities and counties from 35% in the 2013-2015 state budget to 22.5% in 2015-2017 and back again to 35% in the 2017-2019 and 2019-2021 biennial budgets.

**Liquor Excise Taxes:** The distribution formula is as follows:

- 1. 35% of liquor excise tax collected is deposited in the liquor excise tax fund for distribution to cities, towns, and counties.
- 2. \$2.5 million each quarter (\$10 million a year) is deducted from the liquor excise tax fund and remitted to the state general fund.

3. Of the remaining amount, 80% is distributed to cities (based on population) and 20% is distributed to counties (based on unincorporated population).

The State has projected a 2.5% decrease to liquor excise tax revenues that are to be deposited into the liquor excise tax fund. After deductions, the total local government distributions are estimated to be \$28,227,818 for cities and \$6,409,440 for counties. For 2021, the estimated distribution is \$5.66 per capita.

The 2021 proposed Budget includes estimated liquor excise tax revenue of \$51,675. This represents 3.15% of intergovernmental revenues.

At least 2% is restricted for alcohol or drug addiction. The remaining 98% is unrestricted and may be used for any lawful governmental purpose.

**Liquor Board Profits:** Not only did Initiative 1183 privatize liquor sales in Washington, it also changed the types of liquor revenues collected by the state. The State is now collecting revenue in the form of license fees from distributors and retailers, rather than profits from the state-run liquor stores.

An additional distribution of \$10 million per year from the spirits license fees must be provided through the liquor revolving fund for the purpose of enhancing public safety programs. Cities receive 80% annually, distributed proportionately by population, and Counties receive 20% annually, distributed proportionately by unincorporated population. All cities, towns, and counties that do not prohibit the sale of liquor receive liquor profits. The estimated 2021 distribution is \$7.90 per capita.

The proposed 2021 Budget includes estimated liquor profits tax revenue of \$72,127. This represents 4.4% of intergovernmental revenues.

At least 20.23% is restricted to public safety programs. The remaining 77.77% is unrestricted and may be used for any lawful governmental purpose.

**Transportation Distributions:** All cities, towns, and counties receive three different transportation distributions. The first, motor vehicle fuel tax (MVFT), which is distributed as a percentage of the fuel taxes collected statewide. The other two, "increased motor vehicle fuel tax" and "multi-modal" distributions, were created in 2015 by 2ESSB 5987 and consist of direct transfers from the state transportation fund, so the allocations are not impacted by actual fuel tax collections.

**Motor Vehicle Fuel Tax (MVFT):** Motor Vehicle Fuel Tax is received through State distributions of fuel tax on a per capita basis. The distribution formula includes annual road costs and need in addition to population. RCW 47.30.050 requires that at least 0.42% of MVFT funds pedestrian, equestrian, or bicycle trails annually. Cities also have the option to place these dedicated funds in a capital reserve or special revenue fund to accumulate the resources, so long as the funds are used for paths or trails within a 10-year time frame.

According to the Municipal Research Center, transportation revenues for the current biennium (2019-21) are down by 7.7%. This is primarily due to the reduced transportation demand resulting from COVID-19. The reduction is having a significant impact on revenue streams. The transportation projections anticipate the resumption of normal activity in the spring of 2021. The estimated 2021 distribution is \$20.07 per capita.

The proposed 2021 Budget includes estimated MVFT revenue of \$183,239. This represents 11.18% of total intergovernmental revenue, as well as 26.77% of the Street Fund revenues.

The revenue is restricted to highway purposes, with at least .42% being restricted to pedestrian, equestrian, or bicycle trails.

**Increased Motor Vehicle Fuel Tax and Multi-Modal Funds:** Counties, cities, and towns receive a share of the multi-modal funds and the increase in fuel tax as a result of 2ESSB 5987. The legislation, adopted in 2015, provides for direct distributions of the additional funds. These revenues are split equally between cities and counties and are not impacted by actual fuel sales. The distribution formula includes annual road costs and need in addition to population. <u>The estimated 2021 distribution are as follows:</u> Increased Motor Vehicle Fuel Tax \$1.17 per capita; Multi-Modal Funds \$1.34 per capita.

The proposed 2021 Budget includes estimated Increased MVFT and Multi-Modal revenue of \$22,916. This represents .81% of total intergovernmental revenue, as well as 3.35% of the Street Fund revenues.

The revenues are restricted to any transportation purpose.

The below illustrates the amounts of state shared revenues that the City is estimated to receive in 2021, compared to the revenues actually received in 2019. (2021 final distribution is not available) Of note. is the fluctuation of revenues between years.

2021 State Sh	ared Revenue Estimato	or.	Toppenish			
			Fiscal Year 2019			
Select Jurisdiction	2021 Per Capita Estimate					
Toppenish	<ul> <li>Liquor Profits</li> </ul>	\$7.90	Note: Distributions shaded in Blue are distributed to the county for distribution to other taxing dis			
	Liquor Tax	\$5.66	within the county. The county retains only a portion of this amount.			
	Criminal Justice - Population Based Criminal Justice - Special Programs	\$0.33 \$1.17	Total	501,732		
	Gas Tax	\$20.07				
	Increased Gas Tax	\$1.17	City Criminal Justice Assistance - High Crime	26,022		
	Multi-Modal Distribution	\$1.34	City Criminal Justice Assistance - Innovative Programs	9,640		
	Total	\$37.64	City Criminal Justice Assistance - Population	2,673		
Estimated Distributions (non-conits records)						
Estimated Distribution	S (por capita rovopuos opl	0	City DUI Enforcement Assistance	1,333		
	ר (per capita revenues only		City DUI Enforcement Assistance Distressed City Assistance	,		
	<b>15</b> (per capita revenues only	() \$72,127		,		
Liquor Profits	אר (per capita revenues only		Distressed City Assistance	1,333 114,459 6,431 47,846		
Liquor Profits Liquor Excise		\$72,127	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> </ul>	114,459 6,431		
Liquor Profits Liquor Excise Criminal Justice - Populati	on	\$72,127 \$51,676 \$3,013	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> <li>Liquor Excise Tax Sharing</li> </ul>	114,459 6,431 47,846		
Liquor Profits Liquor Excise Criminal Justice - Populati Criminal Justice - Special I	on Programs	\$72,127 \$51,676 \$3,013 \$10,682	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> <li>Liquor Excise Tax Sharing</li> <li>Liquor Profits Sharing</li> </ul>	114,459 6,431 47,846 74,690		
Liquor Profits Liquor Excise Criminal Justice - Populati Criminal Justice - Special I Gas Tax (MVFT)	on Programs	\$72,127 \$51,676 \$3,013 \$10,682 \$183,239	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> <li>Liquor Excise Tax Sharing</li> <li>Liquor Profits Sharing</li> <li>Motor Vehicle Fuel Tax Additional Sharing - City</li> </ul>	114,459 6,431 47,846 74,690 11,099		
Liquor Profits Liquor Excise Criminal Justice - Populati Criminal Justice - Special I	on Programs	\$72,127 \$51,676 \$3,013 \$10,682	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> <li>Liquor Excise Tax Sharing</li> <li>Liquor Profits Sharing</li> <li>Motor Vehicle Fuel Tax Additional Sharing - City</li> <li>Motor Vehicle Fuel Tax Sharing - City</li> <li>Multimodal Transportation Account Sharing - City</li> </ul>	114,459 6,431 47,846 74,690 11,099 181,706 12,684		
Liquor Profits Liquor Excise Criminal Justice - Populati Criminal Justice - Special I Gas Tax (MVFT)	on Programs	\$72,127 \$51,676 \$3,013 \$10,682 \$183,239	<ul> <li>Distressed City Assistance</li> <li>Fire Insurance Premium Tax Sharing</li> <li>Liquor Excise Tax Sharing</li> <li>Liquor Profits Sharing</li> <li>Motor Vehicle Fuel Tax Additional Sharing - City</li> <li>Motor Vehicle Fuel Tax Sharing - City</li> </ul>	114,459 6,431 47,846 74,690 11,099 181,706		

**340 CHARGES FOR GOODS AND SERVICES:** Charges for goods and services encompasses a variety of activities that the City provides. The following list notes the specific goods or service provided and the estimated revenue for the service:

Service	Fund	Revenue	Service	Fund	Revenue
Bldg. & Fire Plan Review	001	\$32,150	Water Distribution	401	\$2,300,005
Court Services	001	\$12,800	Sewer Collection	403	¢2 196 500
First Aid Training	001	\$3,500	Sewer Treatment	405	\$3,186,500
Park Use	001	\$1,750	Solid Waste Collection	405	\$1,182,411
Utility Late Fees & NSF	001	\$39,700	Water System Connection	410	\$6,000
Public Records Requests	001	\$2,050	Sewer System Connection	413	\$5,000
Storm Water Collection	101	\$2170	Public Access TV Service	457	\$57,870
*Cemetery Services	108	\$77,030	<b>Total Goods &amp; Services</b>		\$6,908,935

Two items of note:

- 1. The increase in revenues for Cemetery services, is directly related to the rise of deaths as the result of the COVID-19 pandemic, as such staff projected 2021 revenues based on the three -year period from 2017 through 2019.
- 2. The Administrative Service Fees previously accounted for as revenues has been changed to "netted" expenditures due to a change by the Washington State Auditor's office. The prescribed accounting code was changed and requires the reimbursement of services to be accounted for as reimbursed expenditures, instead of revenues.

For ease of budgeting presentation, the total recovery for all services benefitting other funds (e.g. salaries and benefits, supplies, services, etc.) have been presented for 2021 in the expenditure budget of the department performing the services, indicated by a negative number. The total amount of netted expenditures will also be shown in the General Fund Expenditure Summary so there is the ability to compare the netted expenditures annually.

The proposed 2021 Budget includes \$6,908,935 of revenues from Goods and Services. This represents 22.90% of all revenues.

The revenue received for Goods and Services in the General, Street, and Cemetery Funds are unrestricted revenue and may be used for any lawful governmental purpose. These revenues are is generally used to offset the costs of the good or service provided by the City.

The revenue received for Goods and Services in the water, sewer, solid waste, and MVTV are restricted, and may only be used for the specific good or services provided by that fund.

**350 FINES AND FORFEITURES:** Fines and forfeitures include a number of categories that include civil and criminal fines, as well as court reimbursements. Although the City contracts with the City of Sunnyside's Municipal Court for Court Services, Toppenish continues to receive all fines and forfeitures owed to the City.

The proposed 2021 Budget includes \$92,340 of revenues from Fines and Forfeitures. This represents .31% of all revenues.

The revenue received for Fines and Forfeitures is unrestricted revenue and may be used for any lawful governmental purpose. These revenues are is generally used to offset the costs of municipal court services.

**360 MISCELLANEOUS REVENUES:** Miscellaneous revenues is a category of revenues prescribed by the State Auditor's office, that includes interest, rent and lease, contributions or donations from non-governmental agencies, sale of surplus, as well as unclaimed or forfeited money.

A key revenue that is coded in this category is the award of the Legend's 2% funding. For the City's fiscal period 2019 through 2022, the Nation awarded the City \$900,000.00 that is paid annually in the amount of \$225,000 for the purchase a ladder truck so that the emergency access can be gained to Legend Casino's upper floors. In addition, the Toppenish School has committed to contributing \$10,000 to the City for school sidewalk work that is outside of the City's grant award.

Other miscellaneous revenues include interest earned from purchased bonds, utilizing excess funds, as directed in the City's Financial Policies.

The proposed 2021 Budget includes \$285,540 of revenues from Miscellaneous Revenues. This represents .95% of all revenues.

The revenues are unrestricted and may be used for any lawful governmental purpose. However, contributions towards specific projects or programs should be utilized for the specific purpose.

**380 NON-REVENUES:** Non revenues are those revenues that have borrowed from another fund, known as an interfund loan, or monies that are being held on behalf of another agency or person. These include retainage being held on capital construction projects, some of the court revenues the City receives, must be passed on to the State.

In addition to funds being held in trust, two specific revenues the City receives are also classified as non-revenues. These include:

- Perpetual Care Revenues received at the time a cemetery lot is purchased. These funds retained in the City's Cemetery Perpetual Care Fund (701). These funds are being held in trust for care and maintenance of the Elmwood, when the cemetery is built out and no longer receiving operating revenues from burials. Estimated non-revenues for the Perpetual Care Fund are \$9,000.00
- Housing loan payments received from borrowers of the City's former Community Development Block Grant Housing Loan program. The City retains these loan payments in two funds.

Older program loan payments are accounted for Special Project Fund (050), and the newer program loan payments are accounted for in the Housing Loan Fund (170). Both of these funds can be utilized for expenditures that benefit the community. Typically, the City receives approval from the State Department of Commerce for larger expenditures. Estimated non-revenues for the Special Revenue and Housing Loan Funds are \$16,000.00 and \$38,500.00 respectively.

The proposed 2021 Budget includes \$63,500 of revenues from Non-Revenues. This represents .21% of all revenues.

The revenues being held in trust for a person or agency is restricted.

The revenues being held in trust for the future care of the Elmwood Cemetery have been committed by the City Council to the Elmwood Cemetery.

The revenues received from housing loan payments, may be used for governmental purchases that benefit the community.

**390 OTHER FINANCING:** Other Financing includes governmental loans received by the City, as well as (subsidy) transfers from one city fund to another fund. Budgeted funds receiving loans and subsidies include the following:

Receiving Fund	Subsidy Fund	Subsidy Amount
002-Capital Reserve Fund	Transfer-In from 001 General Fund	\$100,000.00
004-Railroad Depot Fund	Transfer-In from 001 General Fund	\$10,310.00
071-Recreation Fund	Transfer-in from General Fund	\$7,120.00
071- Recreation Fund	Transfer-In from 001 General Fund	\$4,430.00
101-Street Fund	Transfer-In from General Fund	\$417,620.00
108-Cemetery Fund	Transfer in from General Fund	\$54,476.00
410-Water Capital Fund	Transfer-In from 401 Water	\$80,000.00
410-Water Capital Fund	Transfer-In 1% from 401 Water	\$22,800.00
413-Sewer Capital Fund	Transfer-In from 403 Sewer	\$500,000.00
413-Sewer Capital Fund	Transfer-In 1% from 403 Sewer	\$31,865.00
421-PW Trust Fund Loan Fund	Transfer-In DWSRF/PWTF - Water	\$415,385.00
458-MVTV Capital Fund	Transfer-In from 457 Cable TV	\$2,500.00
510-Equipment Replacement Fund	Transfer-In Computer Replacement	\$5,000.00
510-Equipment Replacement Fund	Transfer-In Police Department	\$35,000.00
510-Equipment Replacement Fund	Transfer-In from Fire Department	\$50,000.00
510-Equipment Replacement Fund	Transfer-In from Water Fund	\$40,000.00
510-Equipment Replacement Fund	Transfer-In from Sewer Fund	\$50,000.00
510-Equipment Replacement Fund	Transfer-In from Solid Waste Fund	\$80,000.00
510-Equipment Replacement Fund	Transfer-In from Street Fund	\$10,000.00
611-Firemen's Pension Fund	Transfer-In from 001 General Fund	\$20,165.00
	Total Interfund Transfer	\$1,936,671.00
Receiving Fund	Lending Agency	Loan Amount
413-Sewer Capital Fund	Sewer System Imp Centennial Loan	\$76,700.00
413-Sewer Capital Fund	Sewer System Imp Ecology SRF Loan	\$136,090.00
413-Sewer Capital Fund	Sewer System Interim Financing	\$12,601,500.00
410-Water Capital Fund	Water Meter Replacement Project LOCAL Loan	\$1,200,000.00
	Total Loan (Debt)	\$14,014,290.00

The proposed 2021 Budget includes \$15,950,961 of revenues from Other Financing. This represents 52.87% of all revenues.

The revenues from loans are restricted to the specific project for which the loan was secured.

Fund Name	General	Capital Reserve	Welcome Center	Railroad Facility	PW Bldg
Fund #	001	002	003	004	006
<b>REVENUES:</b>					
308 - Beginning Fund Balance	2,976,252	813,258	25,290		4,185,500
310 - Taxes	4,409,780	-	-	-	
320 - Licenses & Permits	70,550	-	-	-	
330 - Intergovernmental	226,450	-	-	-	
340 - Charges for Services	91,950	-	-	-	
350 - Fines & Forfeitures	90,840	-	-	-	
360 - Miscellaneous Revenues	10,450	700	3,380	6,000	
380 - Non Revenues	-	-	-	-	
390 - Other Financing	_	100,000	_	10,310	-
Total Revenues:	4,900,020	100,700	3,380	16,310	-
Total All Revenues:	7,876,272	913,958	28,670	16,310	4,185,500

# 2021 Proposed Revenues and Revenue Sources

Fund Name	Library	Urban Develop Grant	Criminal Justice	Special Projects	Recreation
Fund #	007	021	030	050	071
<b>REVENUES:</b>					
308 - Beginning Fund Balance		31,925	549,629	98,367	
310 - Taxes	-	-	610,000	-	-
320 - Licenses & Permits	-	-	-	-	-
330 - Intergovernmental	-	-	70,581	1,500	-
340 - Charges for Services	-	-	-	-	-
350 - Fines & Forfeitures	-	-	-	-	-
360 - Miscellaneous Revenues	-	-	-	2,600	-
380 - Non Revenues	-	-	-	16,000	-
390 - Other Financing	7,120	-	-	-	4,430
Total Revenues:	7,120	-	680,581	20,100	4,430
Total All Revenues:	7,120	31,925	1,230,210	118,467	4,430

Fund Name	Street	Vehicle License Fee	Tourism	Cemetery	Public Safety Grants
Fund #	101	103	106	108	119
<b>REVENUES:</b>					
308 - Beginning Fund Balance	561,689		12,025	36,143	450,000
310 - Taxes	-	-	14,000	-	-
320 - Licenses & Permits	2,300	-	24,000	-	-
330 - Intergovernmental	206,150	-	-	-	-
340 - Charges for Services	2,170	-	-	77,030	-
350 - Fines & Forfeitures	-	-	-	-	-
360 - Miscellaneous Revenues	-	-	-	5,400	225,000
380 - Non Revenues	-	-	-	-	-
390 - Other Financing	417,620		_	54,476	
Total Revenues:	628,240	-	38,000	136,906	225,000
Total All Revenues:	1,189,929	-	50,025	173,049	675,000

2021 Pro	posed Revenues	and Revenue	Sources
			0001000

Fund Name	Invest Drug Account	Housing Rehab	Com Economic Develop	REET	Street Capital
Fund #	129	170	225	301	302
<b>REVENUES:</b>					
308 - Beginning Fund Balance	32,479	410,926	5,537	788,355	-
310 - Taxes	-	-	-	30,000	-
320 - Licenses & Permits	-	-	-	-	-
330 - Intergovernmental	-	-	-	-	887,975
340 - Charges for Services	-	-	-	-	-
350 - Fines & Forfeitures	1,500	-	-	-	-
360 - Miscellaneous Revenues	50	3,270	-	700	-
380 - Non Revenues	-	38,500	-	-	-
390 - Other Financing		-			-
Total Revenues:	1,550	41,770	-	30,700	887,975
Total All Revenues:	34,029	452,696	5,537	819,055	887,975

Fund Name	Water	Sewer	Solid Waste	Water Capital	Sewer Capital
Fund #	401	403	405	410	413
<b>REVENUES:</b>					
308 - Beginning Fund Balance	895,145	423,197	299,087	177,985	845,707
310 - Taxes	-	-	-	-	-
320 - Licenses & Permits	-	-	-	-	-
330 - Intergovernmental	-	-	-		239,280
340 - Charges for Services	2,300,005	3,186,500	1,182,410	6,000	5,000
350 - Fines & Forfeitures	-	-	-	-	-
360 - Miscellaneous Revenues	26,100	800	90	-	-
380 - Non Revenues	-	-	-	-	-
390 - Other Financing		-	-	1,302,800	13,346,155
Total Revenues:	2,326,105	3,187,300	1,182,500	1,308,800	13,590,435
Total All Revenues:	3,221,250	3,610,497	1,481,587	1,486,785	14,436,142

# 2021 Proposed Revenues and Revenue Sources

Fund Name	PW Loan Reserve	DOE Loan Reserve	Cable TV	Capital Cable TV	Vehicle Replace
Fund #	421	427	457	458	510
<b>REVENUES:</b>					
308 - Beginning Fund Balance		192,483	253,266	197,921	1,603,261
310 - Taxes	-	-	71,500	-	-
320 - Licenses & Permits	-	-	-	-	-
330 - Intergovernmental	-	-	-	-	-
340 - Charges for Services	-	-	57,870	-	-
350 - Fines & Forfeitures	-	-	-	-	-
360 - Miscellaneous Revenues	-	-	40	100	200
380 - Non Revenues	-	-	-	-	-
390 - Other Financing	414,385	-	-	2,500	270,000
Total Revenues:	414,385	-	129,410	2,600	270,200
Total All Revenues:	414,385	192,483	382,676	200,521	1,873,461

Fund Name Fund #	Firefighter Pension 611	Perpet Care 701	Total 2021 Proposed Revenues	% of Revenue w/o fund balance	% of Revenue with fund balance
REVENUES:	011	/01			
308 - Beginning Fund Balance		329,470	16,194,896		34.93%
310 - Taxes	-	-	5,135,280	17.02%	11.08%
320 - Licenses & Permits	-	-	96,850	0.32%	0.21%
330 - Intergovernmental	7,035	-	1,638,971	5.43%	3.53%
340 - Charges for Services	-	-	6,908,935	22.90%	14.90%
350 - Fines & Forfeitures	-	-	92,340	0.31%	0.20%
360 - Miscellaneous Revenues	-	660	285,540	0.95%	0.62%
380 - Non Revenues	-	9,000	63,500	0.21%	0.14%
390 - Other Financing	20,165	-	15,949,961	<u>52.86%</u>	<u>34.40%</u>
Total Revenues:	27,200	9,660	30,171,377	100.00%	65.07%
Total All Revenues:	27,200	339,130	46,366,273	<u>100.00%</u>	<u>100.00%</u>

### **2021 Proposed Revenues and Revenue Sources**

